



SOCMA Webinar on Manufacturing Operations & Best Practices

in partnership with U.S. Department of Energy's Better Plant Program and Celanese Corporation

October 1, 2019 1:00 - 2:00 PM Eastern Time



https://register.gotowebinar.com/register/892867613767576332



**ABOUT** 

PROGRAMS AND SERVICES

MEMBERSHIP

**NEWS AND RESOURCES** 

**EVENTS** 

AFFILIATED ORGANIZATIONS



### HOW CAN I FIND BUSINESS PARTNERS AND BE IN THE KNOW ON INDUSTRY INTELLIGENCE?

SOCMA's commercial network helps you find the right connections to develop partnerships with contract manufacturers and customers. We are your bridge to finding suppliers and customers through our lead sheet services, and we are your source of intelligence for end-market insights and product applications. Our ChemSectors network provides the industry intelligence to make key business growth decisions.

GROW YOUR BUSINESS >



### WHAT RESOURCES WILL HELP ME STRENGTHEN MY OPERATIONS, TRAIN MY EMPLOYEES AND IMPROVE SAFETY?

Our compliance and stewardship programs promote and guide the implementation of safe, sustainable and environmentally responsible operations across the supply chain.

DISCOVER YOUR RESOURCES >



### WHERE CAN I GET INTEL ON THE LATEST REGULATIONS AND POLICY SPECIFICALLY IMPACTING SPECIALTIES?

We are a powerful industry advocate. Our regulatory and legislative programs ensure you are always at the forefront of any issues or policies that may impact the way you do specialty chemistry.

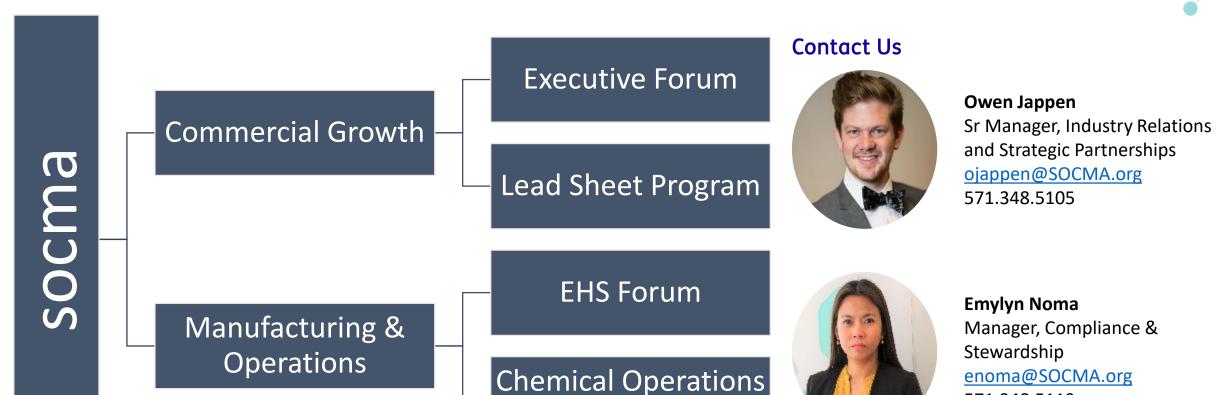




### **Upcoming Projects**



571.348.5119



**Training Tool** 



### **Upcoming Events**



#### October 1, 2019 Online

Manufacturing & Operations Best Practices
This webinar will highlight ways to improve plant
operational efficiency through sustainable
approaches to energy consumption, including
resources offered through through the US
Department of Energy's Better plant Program.

REGISTER NOW! >



#### October 10, 2019 Philadelphia, PA

The Business Case for Process Intensification Learn and discuss what process intensification (PI) means to your business and operations through case study example. The implementation of PI can strengthen production yields & advance sustainability goals while reducing operational costs & energy consumption. This Executive Forum will be held at EMD Performance Materials.

REGISTER NOW! >



#### December 4-6, 2019 New Orleans, LA

Our inaugural event will enable professionals in the specialties value chain to trade operational best practices and discuss and identify solutions to pain points with colleagues facing the same challenges. In addition to networking opportunities, the event features educational sessions focusing on issues impacting fine and specialty chemicals industry.

REGISTER NOW >

#### **COWBOYS AND CHEMICALS**



#### February 10-11, 2020 Fort Worth, TX

Jump start your networking at Specialty & Custom Chemicals America and register to attend Cowboys & Chemicals. Join 350 friends and colleagues in Fort Worth for an Authentic Texas-style good time

REGISTER NOW >



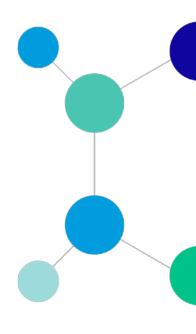
### **Presenters**



Robert Bruce Lung
U.S. DOE, Advanced Manufacturing Office
Industrial Technical Assistance Fellow



**David Reid**Celanese Corporation
Senior Manager, Global Energy and Productivity







### **BETTER PLANTS**



### Better Buildings, Better Plants

- What is Better Plants? A free, voluntary partnership program for U.S. manufacturers and industrial organizations that want to save on energy costs
- Through Better Plants:
  - Partners set long-term efficiency goals
  - Receive technical assistance, networking platforms, national recognition and access to R&D
- Manufacturers have two opportunities to engage in Better Plants:
  - Broader-based *Program* level
  - Higher-level Challenge

Productivity. Cost Savings. Competitiveness.









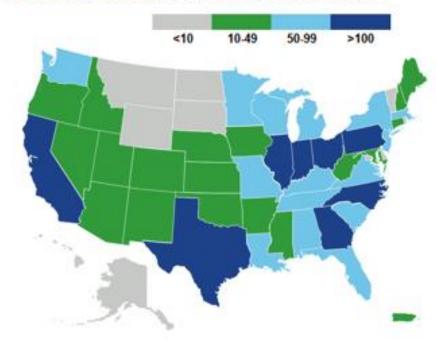
### **Better Plants Overview**

### Energy savings and program footprint continue to grow

#### **Better Plants Snapshot**

•	
Accomplishments	Total
Number of Partners	224
Approximate Number of Plants	3,200
Percent of U.S. Manufacturing Energy Footprint	12%
Reported Savings	
Cumulative Energy Savings (TBtu)	1.35
Cumulative Cost Savings (Billions)	\$6.7
Cumulative Avoided CO <sub>2</sub> Emissions (Million Metric Ton)	77.8
Average Annual Energy Intensity Improvement Rate	2.6%

#### Regional Distribution of Better Plants Facilities



### 60 goal achievers total, 7 this year





### Better Plants: Chemical Sector Participation

Accomplishments	Total
Number of Partners	24
Approximate Number of Plants	303
Percent of U.S. Manufacturing Energy Footprint	2.9%
Reported Savings	
Cumulative Energy Savings (TBtu)	140
Cumulative Cost Savings (Millions)	\$521
Cumulative Avoided CO <sub>2</sub> Emissions (Million Metric Ton)	4.3
Average Annual Energy Intensity Improvement Rate	2.9%



















SHERWIN





Medimmune, LLC







### Better Plants Challenge Partners











































































### Why Partner with Better Plants?

Technical Assistance

National Recognition

Peer-to-Peer Networking

Connection to Innovation and R&D



Fan system In Plant training, 2015



Networking at IETC, 2016





# Technical Support: Technical Account Manager (TAM)

- Help with energy baselines and data tracking/reporting
  - EnPI regression-based tool



- Helps partners leverage DOE and external resources
- Helps partners develop a roadmap for achieving their goal(s)



TAM helping partner use EnPI tool at an INPLT training

"Like having a free consultant on retainer" Andy Terrey, City of Phoenix Water Services



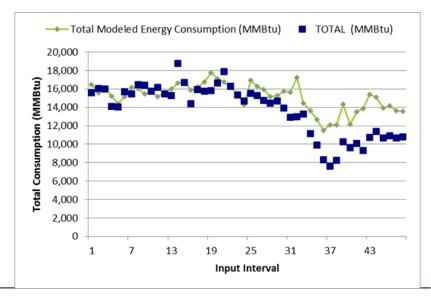




### TAM Support for Baseline/Data Analysis

- Help with energy baselines and data tracking/reporting
  - Regression-Based Approach
  - Facility-Level Approach
  - Corporate-Level Approach
- DOE's EnPI tool includes GHG and cost savings calculations
- Free guidance document

<b>V</b>	2014	2015	2016	2017
Actual Source Electricity	128,757	134,034	104,649	72,694
Actual Natural Gas	58,373	59,387	52,471	47,597
TOTAL (MMBtu)	187,130	193,421	157,119	120,291
Adjustment Method	Model Year	Forecast	Forecast	Forecast
Modeled Source Electricity	128,757	138,873	124,419	108,220
Source Electricity Annual Savings	0	4,839	19,771	35,526
Modeled Natural Gas	58,373	56,934	55,981	55,506
Natural Gas Annual Savings	0	-2,453	3,511	7,999
Total Modeled Energy Consumption (MMBtu)	187,130	195,808	180,401	163.817
Total Improvement in Energy Intensity (%)	0.00%	1.22%	12.91%	26.57%
Annual Improvement in Energy Intensity (%)	0.00%	1.22%	11.69%	13.66%
Total Energy Savings since Baseline Year (MMBtu/Year)	0	2,387	23,281	43,526
New Energy Savings for Current Year (MMBtu/year)	0	2,387	20,895	20,244
Adjustment for Baseline Primary Energy Use (MMBtu/year)	0	8,678	-6,729	-23,313







### Technical Assistance: In Plant Trainings

### In Plant Training Topics:

- Compressed Air
- Pumping
- Steam
- Process heating
- Fans
- Energy Treasure Hunt Exchanges
- Water/Wastewater treatment
- Industrial Refrigeration
- 50001 Ready
- Industrial Water Efficiency (coming soon)



- Teach participants how to conduct assessments, use DOE tools, and implement projects
- Open to employees from host plant, peer companies, suppliers
- > 110 INPLTs, 1800 participants since 2011
- Identified > 5 TBTU and \$37 million in energy savings between 2011 and 2016
- Pre-INPLT webinars available on program website





# Technical Assistance: Diagnostic Equipment Program

Helping Better Plants Partners measure operating data to evaluate equipment performance and quantify energy performance improvement













Field data is best for evaluating system performance

- Free of charge, including shipping
- Use equipment for up to four weeks
- TAM technical assistance with usage and interpreting results
- First come, first serve application



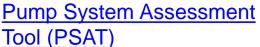


### Technical Assistance: MEASUR Tools

**Industrial System Software Platforms:** 

- User friendly
- Open source
- Developed by subject matter experts

Steam System Modeler









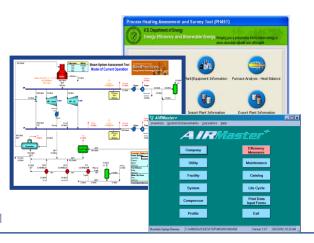








Available at: <a href="https://www.energy.gov/eere/amo/measur">www.energy.gov/eere/amo/measur</a>



AIRMaster+

MotorMaster+

**Process Heating Modeler Tool (PHMT)** 





### Technical Assistance: Supply Chain Initiative

Legrand	UTC	Lockheed Martin	Honda NA	Volvo Group
Chapco	GKN Aerospace	Cascade Engineering Technologies, Inc.	KYB Americas	TitanX
Coilplus	Hitchiner	Clearwater Engineering, Inc.	Newman Technologies	GB Manufacturing
Complete Design & Packaging	MB Aerospace	Cooperative Industries Aerospace & Defense	Asama Coldwater Manufacturing	Durable Products
Durex	RTI International Metals, Inc.	The Harva Company, Inc.	American Mitsuba	Custom Glass
Lynam	Selmet, Inc.	Research Electro- Optics	NSK Americas	CVG
Magnetic Metals	Weber Metals, Inc.	Savage Precision Fabrication	Mahle Engine Components	Allumaloy
Rowley Spring & Stamping	Jedco, Inc.	Vanguard Space Technologies	Cardington Yutaka	Bendix
Stanley Spring & Stamping		Tri-State Plastics, Inc.		Mekra Lang





### Technical Assistance: Water Efficiency

- FREE Water management guidance document – topics:
  - Making the business case for water efficiency
  - Prioritizing facilities to focus initial efforts
  - Establishing water baselines and targets
  - Industrial water efficiency examples
  - NEW: Plant Water Profiler tool
- Additional resource:
  - Webinar on starting a corporate water efficiency program

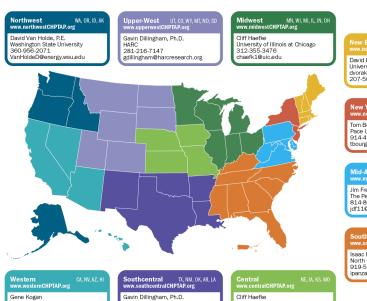




### Technical Assistance: Access to Other AMO Programs:

#### **Industrial Assessment Centers:**

- No-cost energy assessments
- IACs provide training and recommendations
- Average IAC client saves \$47K energy costs



858-633-8561 gene.kogan@energycenter.org

281-216-7147 gdillingham@harcresearch.org

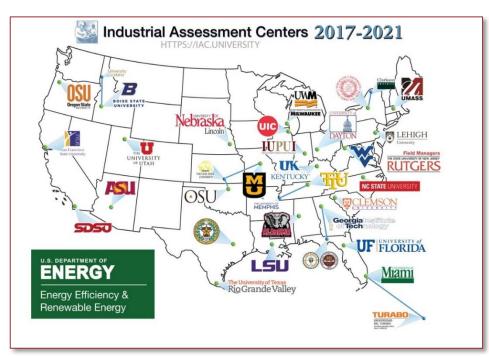
University of Illinois at Chicago 312-355-3476

David Dvorak, Ph.D., P.E. University of Maine 207-581-2338

Tom Bourgeois Pace University 914-422-4013 tbourgeois@law.pace.edu

Mid-Atlantic PA, WV, VA, DE, MD, D Jim Freihaut, Ph.D. The Pennsylvania State University 814-863-0083 idf11@psu.edu

theast KY, TN, NC, SC, GA, FL, AL, MS southeastCHPTAP.org Isaac Panzarella, P.F. North Carolina State University 919-515-0354 ipanzarella@ncsu.edu



#### **Combined Heat and Power Technical Assistance Partnerships**

- Identify CHP opportunities
- Vendor, fuel, and technology neutral assessments.
- Additional technical assistance for end-users considering CHP





### Access to other Programs: 50001 Ready

#### DOE's Energy Management Program

#### 1. Implement ISO 50001 principles

Complete 25 Tasks in US DOE's 50001 Ready Navigator free, self-guided online tool

#### 2. Present energy performance

Submit energy performance data. May use EPA's Portfolio Manager, DOE's EnPI Lite or FEMP/OMB energy reporting data

#### 3. Self-attest to 50001 Ready

Sign-off by management of **50001 Ready** implementation and commitment

energy.gov/50001Ready



#### **Company Name**

Is recognized for instituting global best practices in continuous energy improvement

Recognized by the U.S. Department of Energy

**Dr. Kathleen Hogan**Deputy Assistant Secretary for Energy Efficiency

ENERGY

DOE and others recognize 50001 Ready achievement





### Connections to Innovation and R&D

#### **Better Plants hosts Technology Days at National Laboratories to:**

**Tour** World-class research facilities

**View** Demonstrations of innovative technologies

**Hear** from lab experts and industry peers

**Learn** how to partner and leverage technology

**Network** with BP partners and lab technologists



New: National Lab Innovation Portal:

https://betterbuildingssolutioncenter.energy.gov/better-plants/special-initiatives/national-lab-innovation-portal





**NREL 2018** 



2019: LBNL & LLNL





### **Events & Networking**

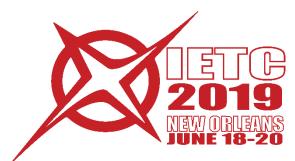
#### Annual events:

- Better Buildings summit
- Industrial Energy Technologies Conference
- AEE World (formerly World Energy Engineering Congress)
- ACEEE Summer Study on Industry

#### Networking:

- Regional events
- Technology-based working groups











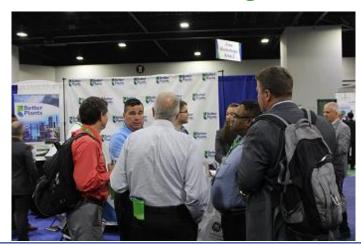
### Networking

- Technology-based working groups
- Conferences: IETC, AEE World, Better Buildings Summit
- Regional events: IIEG
- Technology Days: 2017, 2018, 2019

#### Discussion: AEE World



### Partners Networking: AEE World Steam Working Group: IETC









### National Recognition: Examples

#### Better Project/Practice Awards



#### **DOE** Visits



#### Social Media



#### **Better Buildings**

Tomorrow at 9:00am

Our Better Plants team held a successful Compressed Air In-Plant Training at Schneider Electric's Lexington, KY facility. Learn how In-Plant trainings may benefit your industrial workspace https://betterbuildingsinitiative.energy.gov/b etter-plants/activity/plant-trainings Read Less



Check out this link

betterbuildingsinitiative.energy.gov





### National Recognition: Examples

#### **Goal Achievers**



#### Trade Press Articles

### IndustryWeek.

# Electrolux, TE Connectivity Partner with DOE to Improve Energy Performance

The U.S. Department of Energy's Better Buildings, Better Plants Program and Challenge has cultivated a community of nearly 200 partners to reduce energy costs, increase productivity, create jobs and improve resiliency.

Eli Levine, Bruce Lung | Feb 13, 2018





### Better Buildings Solution Center



Manufacturers and water and wastewater treatment agencies face many obstacles as they strive to improve energy efficiency in their facilities. The following individual technology focus area-webpages are meant to be one-stop shops for those seeking actionable solutions for energy efficiency challenges involving specific systems. Each page contains links to helpful resources, such as relevant Better Plants showcase projects and implementation models, DOE tipsheets and publications, software tools, webinars, and contact information for a subject matter expert:

BUILDING ENVELOPE AND MODELING

COMBINED HEAT AND POWER (CHP)

**COMPRESSED AIR** 

**FANS** 

LIGHTING

**MOTORS** 

PROCESS COOLING AND HVAC

PROCESS HEATING

**PUMPS** 

REFRIGERATION

RENEWABLES, DISTRIBUTED GENERATION, AND MICROGRIDS

STEAM

WATER

energy.gov/bbsc

- More than 200 industrial solutions tested and proven by Partners
- Find solutions by topic, building type, solution type, building size, sector, technology, location, and more.
- Technology Focus area: https://betterbuildingssolu tioncenter.energy.gov/bett er-plants/technologyfocus-areas





### Why Partner with Better Plants?

### Better Plants is for you if:

- Controlling operating costs is important
- You want unbiased Technical Assistance with energy efficiency
- Networking with industry-sector peers & independent experts is helpful
- Recognition/Validation for energy efficiency/sustainability accomplishments is desired









### Joining is Easy!

- Simple 2-page agreement
- Should be signed by CEO or a senior executive
- Fill out and email back to: robert.lung@ee.doe.gov



#### Partnership Agreement

Form

The Better Buildings, Better Plants Program is a national initiative to significantly improve energy efficiency across U.S. industry. Leading manufacturers in the program work to reduce the energy intensity of their business operations by 25% over ten years. The Energy Department helps these industrial partners develop energy management plans and performance metrics, evaluate energy-saving opportunities, train the workforce, and assess annual progress.

#### Better Plants Partners agree to:

- ► Adopt a goal to significantly reduce energy intensity over a 10-year period
- ▶ Report energy intensity, energy use data, and achievements annually to DOE

#### Additionally, within 12 months partners agree to:

- ▶ Establish an energy use and energy intensity baseline
- ▶ Develop an energy management plan
- ▶ Designate an energy leader or energy manager

#### DOE agrees to provide:

- ▶ National recognition including a feature on DOE's website, recognition letters from DOE leadership, and invitations to special events
- Technical support to assist the company in developing energy management plans, identifying energy-saving opportunities, tracking energy performance metrics and reaching its energy goal.
- ▶ Additional resources, including access to DOE energy analysis software tools, training webinars, technical guidance documents, and peer-to-peer networking opportunities

Agreement:	
My organization is committed to continuous improver Terms of the Better Buildings, Better Plants Program.	
Senior Executive Officer (Signature)	Date
Printed Name	Title
Company	Address
Note: DOE will send an official Better Plants Welcome letter to the contact	ct and address listed above

Learn more at http://www1.eere.energy.gov/manufacturing/tech\_assistance/betterplants/partners.html







### For more Information

Eli Levine, Program Manager, eli.levine@ee.doe.gov, 202-586-9929

Bruce Lung, robert.lung@ee.doe.gov, 202-586-4411

Clifton Yin, clifton.yin@ee.doe.gov, 202-586-6151

TAM info

BetterPlants@ee.doe.gov

#### **Better Plants Website:**

http://betterbuildingssolutioncenter.energy.gov/





### Partner Example: Volvo Trucks



#### Better Plants

- •\$2 million energy savings by implementing opportunities found in three In-Plant Trainings
- Eight IAC assessments: \$560,000 in energy cost savings
- Met Better Plants program goal 2014, repledged and expanded scope
- Received corporate award at IETC 2015
- Established supplier cohort 2019

#### Energy Management

- Three plants certified to ISO 50001/Superior Energy Performance
- Reinvests energy savings into other energy reduction projects to improve continuously

\$15 million energy savings between 2009 and 2017





### Partner Example: Celanese



Narrows, VA, plant

Case study on major boiler replacement project



- million/year
- Cumulative energy intensity improvement of >20% (goal achieved twice)
- Received 1 In-Plant Training (Steam)
- Awarded 1 In-Plant Training (compressed air)
- DOE developed two case studies



IETC Award, spring 2016



DOE AMO Director visit, December 2016







### Celanese – DOE Better Plants Partnership

### Celanese Corporation

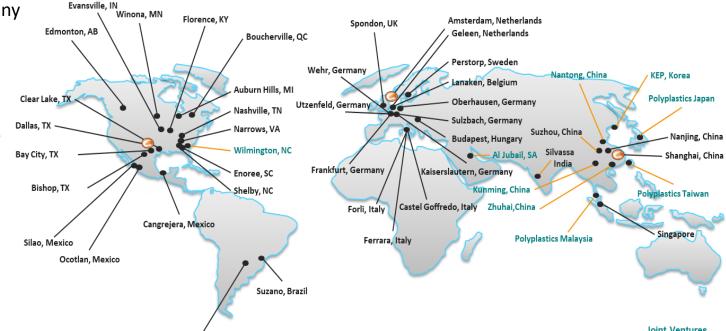


We are a global technology and specialty materials company that engineers and manufactures a variety of products essential to everyday living.

- ~7,700 employees
- 43 global manufacturing facilities, 18 countries
- \$7.2 billion in net sales in 2018

El Path to 2020 Goal

- Number 455 on the 2017 Fortune 500 list
- Innovation is at the core of our business
- Strong Energy Management Program



#### **Engineered Materials**

\$2.6 Billion Net Sales Leverages chemistry, material science and applications based on customer relationships and insight to create unique solutions and value

#### **Acetyl Chain**

\$4.0Billion Net Sales Leverages technology, our global production network and a deep understanding of global trade flows to create value

#### **Cellulose Derivatives**

\$649 MILLION NET SALES

As a **leading producer** of cellulose acetate products, we are committed to **delivering products, technological know-how** and services that improve our customers' competitiveness and advance their goals

2.900 Campo Bom, Brazil 2.800 **Better** 2.852 American<sup>®</sup> 2.700 **Plants** Chemistry Council 2.600 **AWARD 2019** 2.500 2.424 2.421 2.400 Sustained Excellence 2018 2020 2013 2015 —Path to 2020 —EI (Mbtu/lb) Celanese Corporation Water Conservation

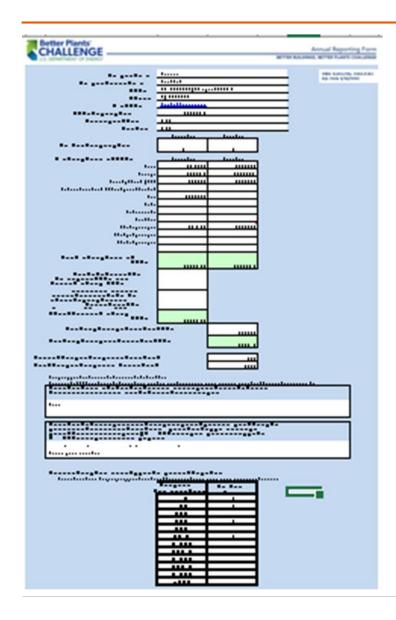
### Celanese – DOE Better Plants Partnership



- Better Plant Partner Status
- Committed to 25 % El reduction for US plants
  - Achieved in 2014 and 2017
- ► TAM (Technical Account Manager)
  - Weekly update call with Tim Kolp
    - Resources, Advice, Networking, Validation
  - Quarterly review with Bruce Lung or Eli Levine
- Goal Setting and Achievement Recognition
- ► InPlant Training
- Resources
- Water Program

### **Energy Reduction Tracking and Recognition**





Celanese Recognized as Leader in Energy Efficiency by U.S. Dept. of

10/27/2014 9:27 AM

Kumar, Pawan, Celanese

Celanese is committed to making a positive impact on our communities. One aspect of being sustainable is reducing our energy intensity to increase efficiency, and to serve our communities and the environment, On October 2, The U.S. Department of Energy (US DOE) recognized Celanese's leadership in energy efficiency at the 2014 Better Plants Recognition Ceremony at the Walter E. Washington Convention Center in Washington, D.C. Steve Ridge, global director of EHS and operational excellence, received the award on behalf of Celanese.

Leading manufacturers in the Better Plants Program take on bold commitments to reduce energy intensity. The U.S. Department of Energy works with manufacturers to

set aggressive energy reduction goals, impro report progress

Celanese partnered with the Better Plants Pro reduce energy intensity by 25% over ten year had until 2017 to reach this goal. However, w ahead of our pledge date. "This accelerated strong commitment to protect our environm Darren Collins, vice president, chemicals ope Companies that sign the pledge must report and progress each year to the U.S. Departme sites were Clear Lake, Bishop, Bay City, and N

Celanese Achieves Second Better Buildings, Better Plants Challenge Goal in Four Years



12:44 PM

On May 16, the Department of Energy recognized Celanese Corporation for its goal achievement in the Better Buildings, Better Plants Challenge for the second time. After meeting its first energy-efficiency target in 2013, Celanese followed up with a new target and met that goal this year, reducing energy intensity within U.S. plants by an additional 21 percent.

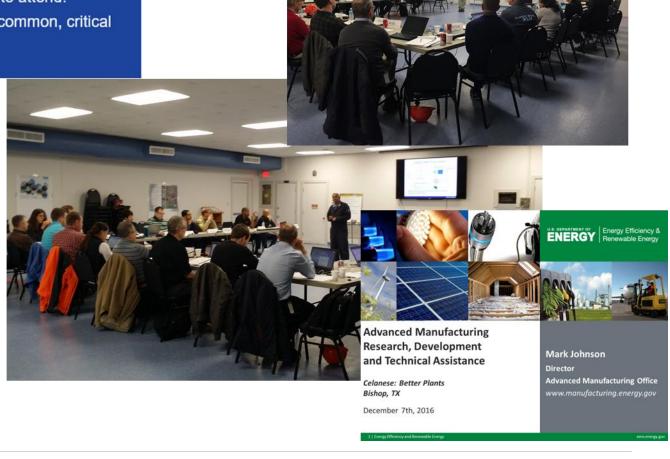
Celanese Corporation is a global technology leader in the production of differentiated chemistry solutions and specialty materials used in most major industries and consumer applications. Celanese's highly-diversified product portfolio serves a broad range of end-use applications including paints and coatings, textiles, automotive applications, consumer and medical applications, performance industrial applications, filter media, paper and packaging, chemical additives, construction, consumer and industrial adhesives and food and beverage applications.

### In Plant Training



In-Plant Trainings (INPLTs) are workshops led by Better Plants experts that train participants on how to identify, implement, and replicate energy-saving projects. Better Plant partners host an on-site, three-day training at one of their facilities, and invite others to attend. Technical expertise gained through the INPLTs help companies overcome common, critical barriers to adopting energy management practices and technologies.

- Awarded Steam In Plant training in 2016
  - 33 attendees at Bishop, TX facility
  - 3 Day training and plant assessment
  - On site presentation from Dr. Mark
     Johnson
    - Director of the Advanced Manufacturing Office (AMO) in the Office of Energy Efficiency and Renewable Energy (EERE).
- Awarded Compressed Air training in 2019



### Showcase Project



- Showcases a major energy project
- Conversion of Coal to Gas fired boiler – Narrows Virginia plant

Showcase Project: Natural Gas-Fired Boilers Upgrade

Sector Type: Industrial

Location: Narrows, Virginia Size: Site footprint 1315 acres

Financial Overview: Project Cost: \$160 million

Title: Showcase Project: Large Chemical Plant Improves Energy and **Environmental Performance with Boiler Upgrade** 









SUMMIT & SWAP

LEARN MORE

#### CELANESE CORPORATION: LARGE CHEMICAL PLANT IMPROVES ENERGY AND ENVIRONMENTAL PERFORMANCE WITH BOILER UPGRADE

BROWSE SOLUTION TYPES TOOLKITS

PROGRAMS & PARTNERS



#### BACKGROUND

SOLUTIONS

The Celanese plant in Narrows, Virginia, originally began operation in December 1939. Today the plant produces cellulose acetate in flake and tow forms, and employs approximately 1,000 Celanese and contract personnel. High pressure steam generated from the steam boiler system is used in various parts of the process; however, the majority is sent through four turbine generators to generate electricity. This also reduces the steam to lower pressure which is then used in other process areas throughout the plant.

#### SOLUTIONS

Installing a complete new boiler system into a plant this size is a difficult operation. The project deliverables included the necessity that there would be no supply interruption, requiring that the new and existing systems had to be tied together without the plant being taken off-line. Also, since the old coal-fired boilers were to be taken out of service, the new system had to meet the expectation for high reliability immediately upon commissioning.

#### OTHER BENEFITS

An important non-energy benefit of this system is the positive environmental impact. The new boiler installation has reduced the sites baseline emissions of NOx, greenhouse gas emissions. SO2, particulate matter, and generation of solid waste. Specific environmental benefits include:

SO2 emissions are reduced 99% from 6,000 ton/yr. to 6 ton/yr.

#### SECTOR TYPE

Industrial

#### LOCATION

Virginia

#### 57,280,000 Sq. Feet

#### FINANCIAL OVERVIEW

Project Cost: \$160,000,000

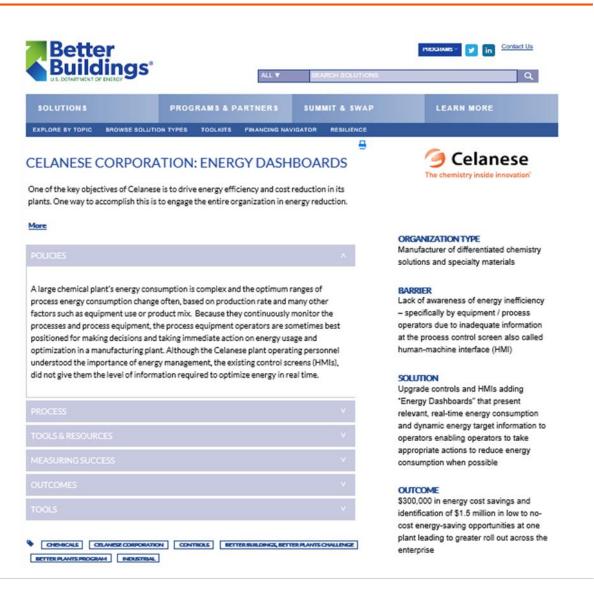


#### Implementation Model



- Opportunity to Contribute and share energy best practices
- Energy Dashboards
  - Led to IETC Top Project Award
  - Chemical Processing Magazine Article

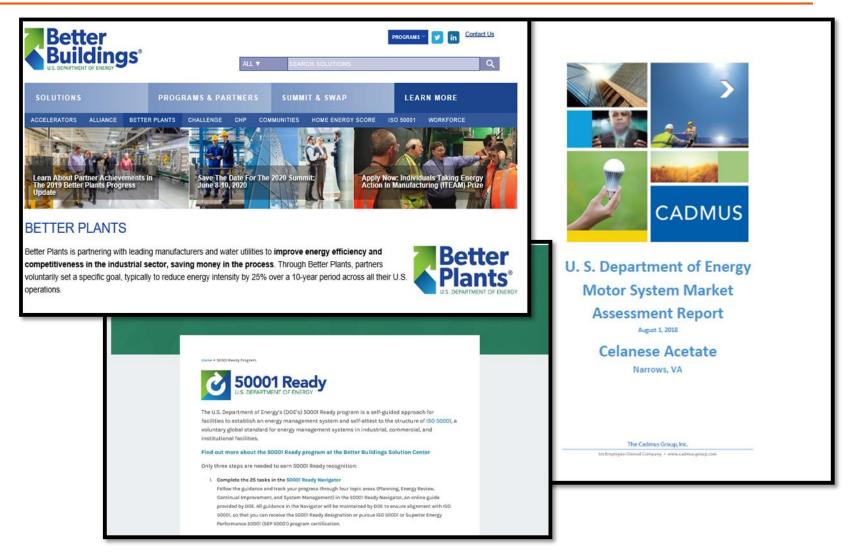




#### Other Resources



- Motor SystemAssessment NarrowsPlant
- DOE Better Plants Web Page
- ▶ 50001 Ready

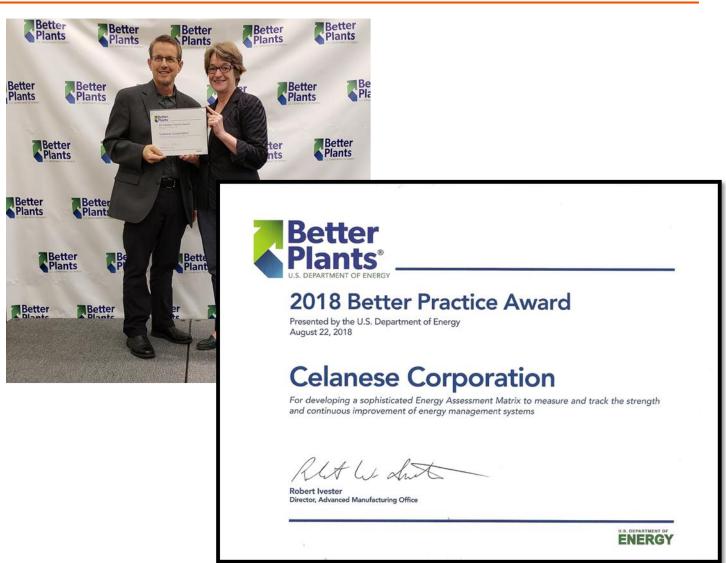


### Recognition



#### Opportunities for Recognition

- Goal Achiever
  - Two goal achievements
- Better Plant Projects Awards
  - Two top project awards (2018, 2019)
- ▶ DOE Conference Speaker
  - Multiple conference speaking opportunities
  - Plenary Session 2017 Speaker
  - IETC Conference (2X)



### Program Benchmarking - Water



Need

- Pathway to Development
- ► 11 Principles
- Implementation
- Energy and Water

### Need for a Water Conservation Program

- Emerging Sustainability Initiative
  - Integration of Financial Sector, Customer metrics with Sustainability
- Risk Management
  - Strategically plan for external water scarcity factors
  - Regulatory mandates permit to operate / expand
- Cost
- ► Employee Engagement





#### GLOBAL WATER CONSERVATION GUIDANCE DOCUMENT

Water use has always been an important part of UTC's Environment Health and Safety conservation goals. From a global perspective, population growth and shortages of renewable fresh water supply necessitates that sustainability planning include water management best practices. In addition to being inextricably linked to energy and climate change, water supply issues have the potential to significantly impact how and where manufacturing sites operate. UTC has a long and successful history of implementing water conservation projects. Since 2006 UTC has reduced annual water consumption 33%.

2.5

In addition to local water supply classification sites should be aware of other risk factors such as local water quality conditions. Water quality statistics are typically published by water suppliers or municipalities. Other risk factors include rising cost and increased regulatory requirements on water quality.

This guidance document provides details of UTC's

#### REQUIRED ACTIONS

Water reduction initiatives should be scalable to match local conditions. Sites will review the best practices listed below for applicability and will develop an implementation plan for the water management best practices that are considered practical. Project details will be tracked in the EH&S Project Tracking Module.

- Utilized DOE and UTC Water guidance document
- Standard Principles of a water program
- Scalable to local plant need

#### **BEST PRACTICES**

Water balance

Leak management

Eliminate once-though cooling

Cooling tower management

Flow meters

Low flow fixtures and flow resistors

Rinse tank overflow

Xeriscaping

Recycle process wastewater

Rain water harvesting

UTC Water Consumption (billion gallons)

### Principles of a Water Conservation Program



- Water balance and knowledge of significant water users
- Water usage and cost analysis / trending
- 3. Water distribution system and Leak management program
- 4. Cooling water systems management
- 5. Boiler and steam systems water management
- 6. Water treatment optimization
- 7. Eliminate once-through cooling
- Water flow meters and submeters, analysis, calibration and process controls
- 9. Building water management to conserve water
- 10. Recycle process, and waste treatment wastewater
- Enhance employee culture and behaviors for water conservation

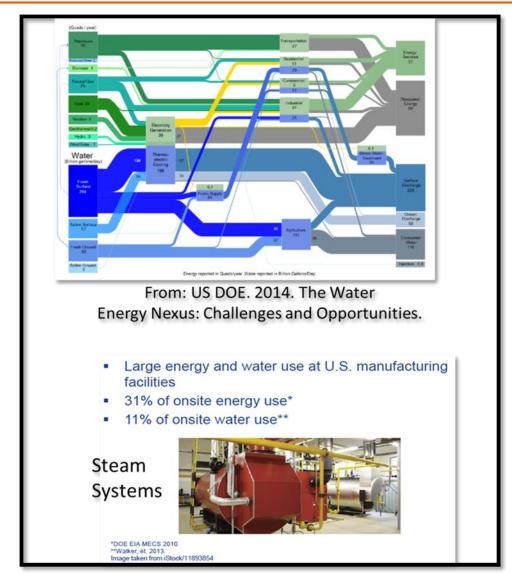
Water Balance And Knowledge Of Significant Water Users	Site has an up to date water balance including distribution system drawings and major input and consumption streams – 90% balance closure and list and water usage of significant water users in the site
Water Usage And Cost Analysis / Trending	Site reviews water usage and cost trends for reviewing of emerging issues and conservation project identification. Site reviews and understands billing practices from water vendors. Greater than 10% variation in usage or cost is investigated for root cause.
Water Distribution System And Leak Management Program	Site has an up to date water distribution system PM program including a leak management process for identification and repair of leaks

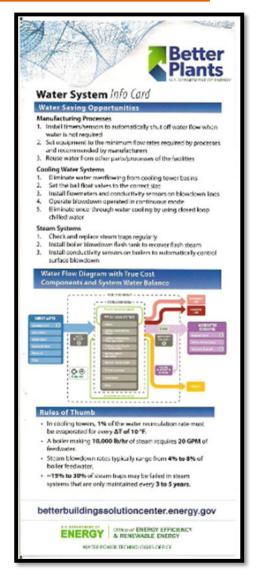
**Detailed Descriptions For Consistent Application** 

### **Energy and Water Nexus**



- Steam Generation and Cooling
  - Boilers, Chillers, Cooling Towers
- Secondary Cost Impact
  - Affinity Laws → Flow $^3$  ~ HP
  - Waste and Incoming water treatment
- Management Systems
  - Common Principles
  - SEU → SWU Concept
- Design
  - Design for water and energy savings – often they align





#### Disclaimer



#### Disclaimer

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#### **Contact Information**

Global Headquarters 222 West Las Colinas Blvd. Suite 900N Irving, Texas 75039, United States

European Regional Headquarters The Atrium, Floor 6 Strawinskylaan 3105 1077 ZX Amsterdam, The Netherlands

Asia Regional Headquarters 4560 Jinke Road, Zhang Jiang Hi Tech Park Shanghai 201203, China

## **THANK YOU!**

