



# Sample Management

SGS'S SAMPLE MANAGEMENT SERVICES SUPPORTS YOU BY STORING, PREPARING AND SHIPPING YOUR SAMPLES, WITH FULL COMPLIANCE, WORLDWIDE.

ALL OF THIS WITH A FEW SIMPLE CLICKS.

SOCMA Showcase | Robert Maze & Richard Smith | March 1, 2023

SAFER  
GREENER  
SMARTER



SGS

# SGS- The world's leading testing, inspection and certification company



**N°1**

World leader



**93 000**

Employees



**2 600**

Offices and laboratories



**7**

Global industries



**Global Service  
Local Expertise**

# Global services tailored to your business



Testing



Consultancy



Inspection



Training



Certification



Sample Management  
& Shipping



We are not a  
warehouse  
*storage* company.



We are not a  
*Freight Forwarder.*

We are not a  
*packaging*  
company.





# We are *so much more* than that!

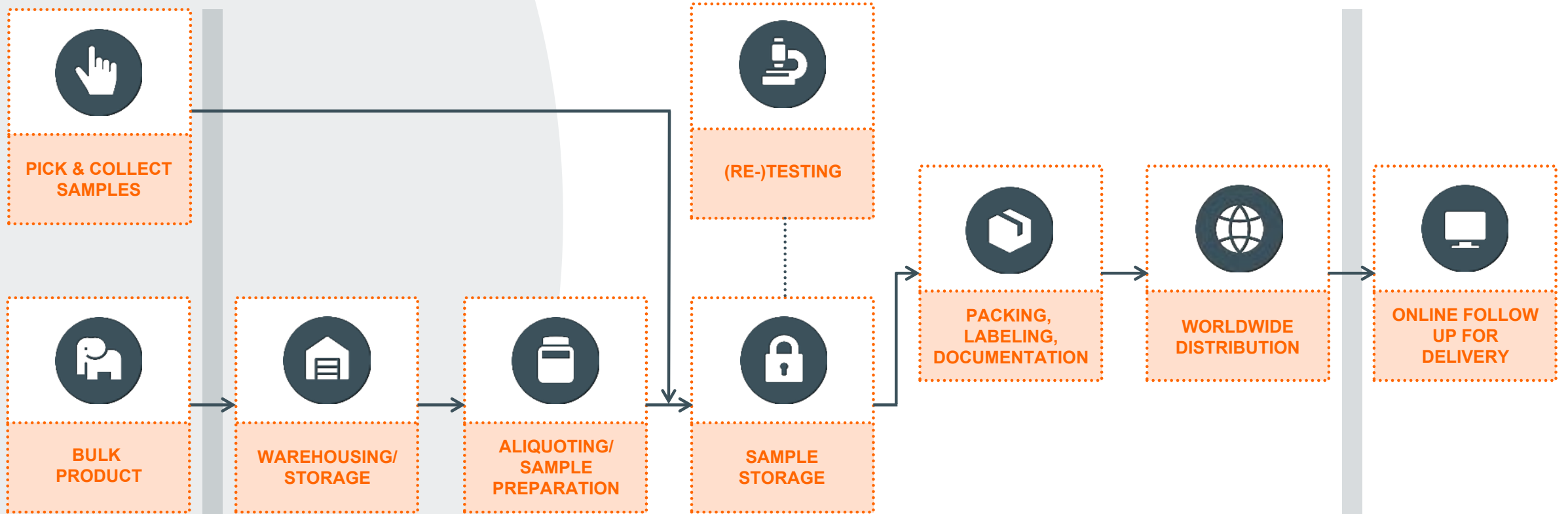
- Send us your bulk products.
  - Do they need climate controlled, hazardous, Kosher, food grade or clean storage?
- Let us aliquot your products.
  - Do they need to be small-batch blended?
  - Do they need to be heated, put into special packaging or labeled in accordance with GHS requirements?
- Trust us to ship your products.
  - Do your products fall under hazardous restrictions by DOT or IATA?
  - Do your products need to be shipped globally?
  - Do you need help with agents in other countries?

# SGS Sample Management benefits

- You can focus on the core aspects of your business
- SGS offers you a global one stop sample distribution solution. We support your logistics, marketing and sales efforts
- Compliant shipping of your commercial samples usually within 1 business day after order receipt (for in stock product)
- Competitive transport options, from overnight to economy
- Real time web-based stock inventory and order management system (transparency)
- Our local satellites can be used for collect and pack services
- Our local laboratories can be used for product (re)testing, extension of the shelf life



# SGS Sample Management Core Services



# SGS Sample Management



## Projects

- Proficiency Testing “Round Robin” Programs
  - We blend, homogenize, analyze, pack and distribute samples
  - Programs can be for internal testing or for vendor compliance
- Project Support
  - We can support you with one-off or seasonal projects by supplying shipping kits and global shipping assistance
  - We also have a cylinder rental program
- Warehouse/Safety Audits
  - Vendor warehouse inspections to ensure your products are being stored to your companies' standards
  - Making sure warehouse workers are trained in the areas they should be trained in to work in a warehouse
  - This helps to mitigate risks on your company's part





# SGS Sample Management services

## Remote Shipping

- Remote Shipping Support
  - For Regulated and Non-Regulated products
  - We will send an SGS made shipping kit, set up a video conference to walk you through how to pack, send all shipping documents needed and will even book the carrier to pick-up the package from your site!
- Who needs remote shipping support?
  - Do you have package stuck with a client/vendor who cannot ship regulated product?
  - Is your in-house shipper out of the office?
  - Are you expanding your product line, but have never dealt with dangerous goods or the regulations that go along with them?
  - Do you need product testing and outsourcing is the only option?



# SGS Sample Management key statements recap

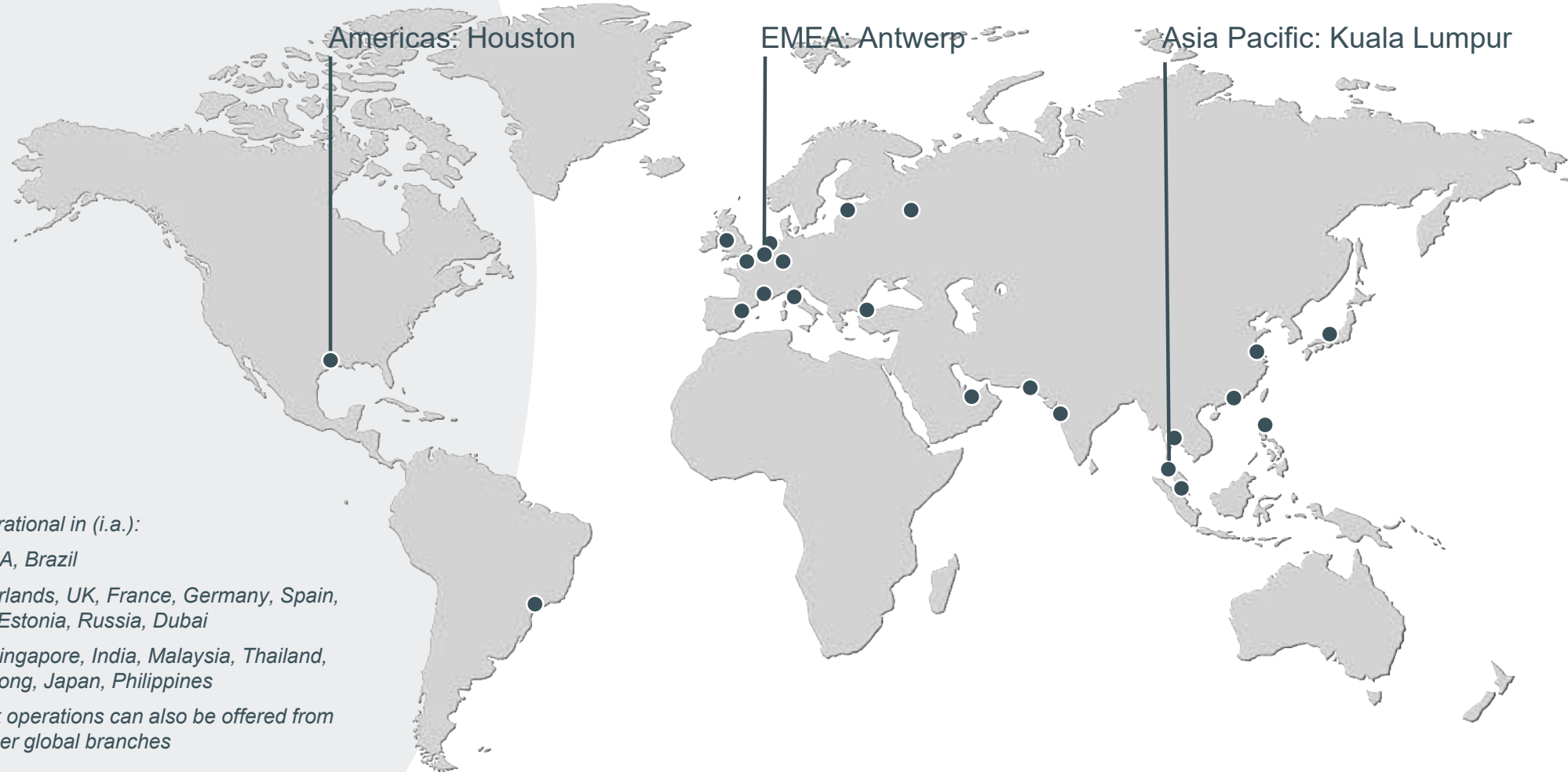
- A true global <ONE STOP> sample fulfillment solution
- SGS will act as 'Shipper' and will prepare all related transport documents including DGD and will take over full transport responsibility
- Safe and secure storage/handling of dangerous goods
- Real-time web-based stock inventory and order management system via PC or tablet
- Online connection with couriers for booking, track and trace and POD information
- Representative sampling and smart packaging
- Speed of service: available stock items are shipped within 1- 2 business days
- Global network of SGS offices and laboratories in 140 countries to assist with local transport, custom clearance or stock replenishment
- Full laboratory testing services and emergency response services available at most locations



# SGS Sample Management worldwide network



## Regional sample distribution centers



Satellites operational in (i.a.):

Americas: USA, Brazil

EMEA: Netherlands, UK, France, Germany, Spain, Italy, Turkey, Estonia, Russia, Dubai

AsiaPacific: Singapore, India, Malaysia, Thailand, China, Hongkong, Japan, Philippines

Pick and pack operations can also be offered from one of our other global branches



# SGS Sample Management Certifications and Registrations

- 49 CFR (DOT)
- IATA
- EPA Establishment Number
- ISO 9001



# Thank you!

Do you have any questions?  
Come visit us at **Booth 816!**

[Karin.Lord@sgs.com](mailto:Karin.Lord@sgs.com)

[Richard.Smith@sgs.com](mailto:Richard.Smith@sgs.com)

[Robert.Maze@sgs.com](mailto:Robert.Maze@sgs.com)

281-479-7170

