

Family owned for more than a century.



SIP Company Overview

- Headquartered in Mayfield Heights, Ohio
 - Primary manufacturing facility in Hebron, Ohio
- Founded in 1911, owned by family members
 - CEO Seth Uhrman 4th generation family leadership
 - Actively focused on growing the company
- 650 Employees across United States, Canada, Puerto Rico

State Industrial Divisions

			
400 Field Account Managers	50 Inside Sales Representatives	80 Field Sales & Service Reps	
Industrial & Commercial	Small Business	Restaurant & Institutional	Specialty Chemical Sellers
I&I Chemicals	Commercial Fragrance & Deodorizers	Warewash, Laundry, Housekeeping Chemicals	Blended Chemicals
United States Canada Puerto Rico	United States	Eastern United States	North America

Highlights

- 2017, 2018 Safer Choice U.S. EPA Partner of the Year Award
- 11 time Northcoast 99 Award Winner
 - Top employer in Northeast Ohio
- Consistent ISO 9001 and ISO 14000 certifications
- SAP technical infrastructure since 1998

Facilities Owned

- Headquarters – Mayfield Heights, OH
 - 3 story class A office space, 80,000 sf
 - Acquired in 2012
- Primary Manufacturing – Hebron, OH
 - Acquired 2009, 200,000 sf
- Secondary Manufacturing, Tulsa, OK
 - Built 1995, 40,000 sf
- Call center, Phoenix, AZ
 - Built 1983
 - 2 story class B office space, 40,000 sf



Operations Network



93% of population coverage

Hebron Manufacturing and Distribution

- 85 employees operating 24/5
- 200,000 square feet
- 2,500 truckloads shipped per year
- 200,000 packages shipped per year
- Over 100,000 orders shipped per year



Safety Focus

- Employee led Safety committees
- Recent Improvements for Safety
 - Tornado Shelter
 - Circulation Fans
 - Fire Alarm system
 - Sprinkler system
 - Electrical Arc Flash program
 - Upgraded High Bay lighting
 - Fire Pump Generator
 - Increased Facility Security
 - Lift/lower assistance



Our Capabilities

Blending and Mixing

- Liquid blending with jacketed tanks from 200 to 12,000 gallons
- Liquid bleach blending systems
- Dry powder blending
- Solids blending
- Large or Small Production Runs
- Pilot Batching



Our Capabilities

Primary & Secondary Packaging

- Bottle Filling
- Pail Filling
- Drum Filling
- Bulk Tank Truck Filling
- Rail Car Filling
- Bag-in-Box Filling
- Trans-loading Services
- Kitting/Assembly
- EPA regulated products



Quality Focused

- In-house testing laboratory
 - 2 PhD Chemists
 - 2 QC Managers
 - 4 R&D Chemists
 - 4 Manufacturing Chemists
 - 1 Corporate Microbiologist
 - 1 Regulatory Affairs specialist
 - Check weighing and vision technologies to ensure we get every piece exactly the way you want it



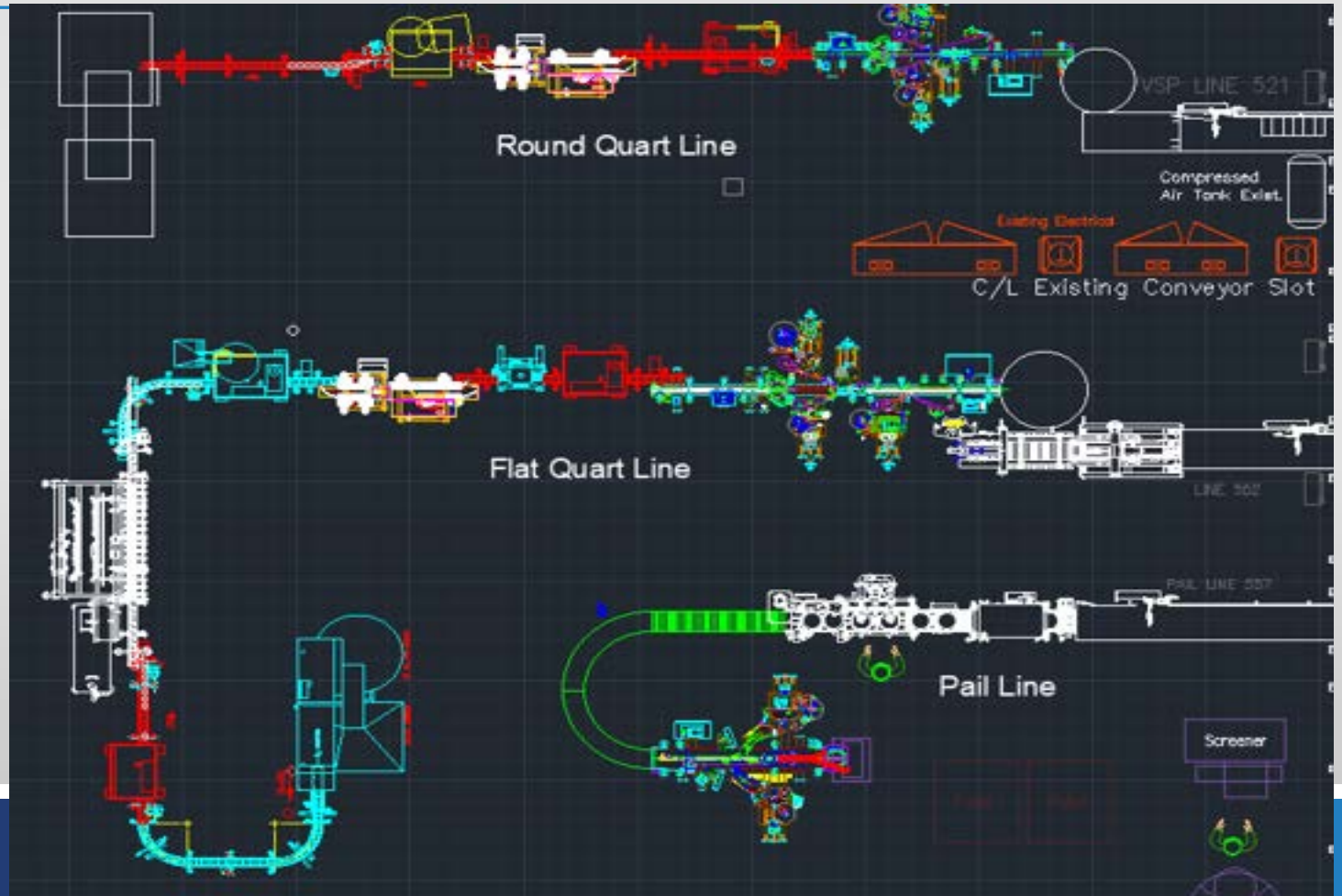
Compliance and Control

- ISO 9001:2015
- ISO 14001:2015
- EPA Registered
- Kosher, Halaal, Biopreferred Certified
- Safer Choice, Green Seal, NSF,
- EcoLogo Certified
- cGMP Grade Water System
- Lean, 5S, GMP FDA and Six Sigma Trained



Engineering and Design

- In-house staff
 - 7 engineers
 - Chemical
 - Mechanical
 - Industrial
 - Packaging
 - 6 multicraft-maintenance technicians



Research and Development

- In-House Formulation Development with expertise in:
 - EPA Registered Products, Solvent Based Products, Pesticides and “Green” formulations
 - Industrial & Institutional Cleaning Chemicals, Wax Formulations, Hand Cleaners, Air Care Products, Bleach Products,
- In-House Regulatory group:
 - OSHA, EPA, FDA, Green Seal, and ISO Registrars



Infrastructure and Logistics

- Component Sourcing & Purchasing
- Inventory Management & Warehousing
- Shipping & Fulfillment – 93% of pop within 2 days
 - ✓ LTL/FTL/Small Package
 - ✓ International – Container/Air
 - ✓ Discounted Rates – UPS, Fed Ex
 - XPO & Many Other Carriers
- Dangerous Goods
- Established Distribution Networks throughout North America
- EDI Capabilities



The Future - Newest Small Bottle Line



Robotic Bottle Loader



Product Filling



Straw Insertion



Straw Insertion



Case Packing



Palletizing



Our Capabilities at State



What can do for you

- Develop your formulations
- Prepare and file your regulatory work
- Design your labels
- Source your raw materials and components
- Blend and package your products
- Inventory and ship your customer orders direct to your customer

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