

The logo graphic for the SOCMA Show features four circles of varying sizes and colors: a large dark blue circle at the top left, a medium green circle below it, a small blue circle to the left of the green one, and another medium green circle below the blue one.

SOCMA Show

Connections for the Specialty & Custom Chemical Industry



socma

SOLUTIONS FOR SPECIALTIES



Jennifer Abril

President & CEO
SOCMA

jabril@socma.org

Show Stats | Who's Here

**Current
Attendance**
1050+

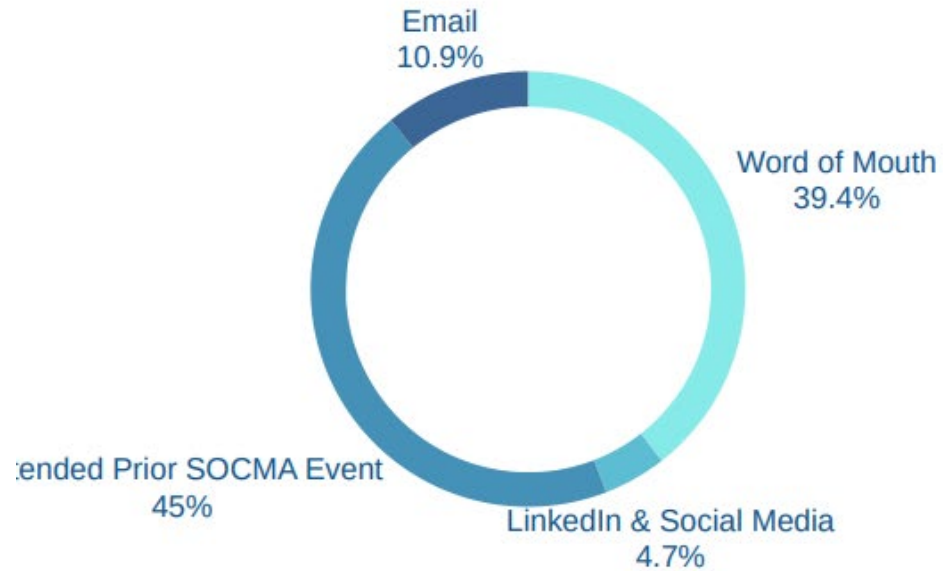
**Total
Exhibitors**
157

**First-Time
Attendees**
374

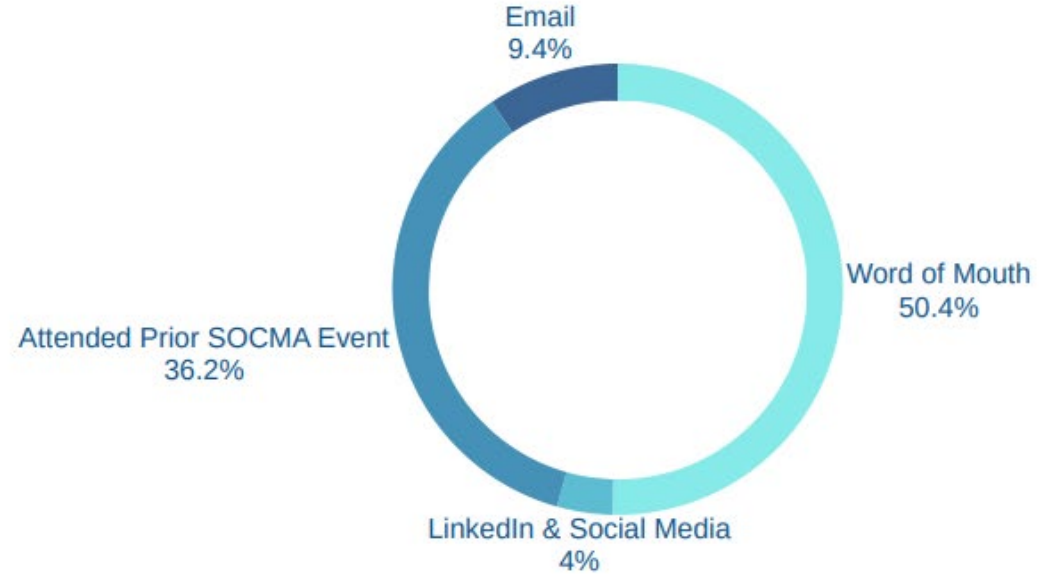
Showcases
36

Show Trends

2023



2024



A photograph of the JW Marriott Nashville hotel, a modern building with a prominent curved glass facade. The building is situated on a city street with other buildings and trees visible in the background. The sky is filled with dramatic, golden-hued clouds, suggesting a sunset or sunrise. The text "Save the Date" is overlaid in white on the building's facade.

Save the Date

February 19-21, 2025

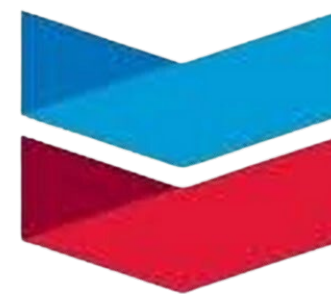
JW Marriott Nashville

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Manufacturing Capabilities & Process Directory

Project Type


- API/Excipient Development
- Automation
- Basic Research
- Contract/Toll Manufacturing
- Engineering

Project Volume Ranges

- < 1000 kgs (fine chemistries)
- < 5 Mton
- 6 - 100 Mton
- 101 - 500 Mton
- 501 - 1000 Mton

Chemistry Expertise


- (Aceto)-acylation
- Acetylenic Chemistry
- Acid Catalysis



innovative chemical technologies, inc.


INNOVATIVE CHEMICAL TECHNOLOGIES, INC.

Innovative Chemical Technologies, Inc. specializes in the development and manufacture of partially fluorinated surfactants and polymers that are used as high performance wetting agents...



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architects of what's possible

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Word of the Day: Cautious Optimism



Contract Manufacturing Outlook

2024

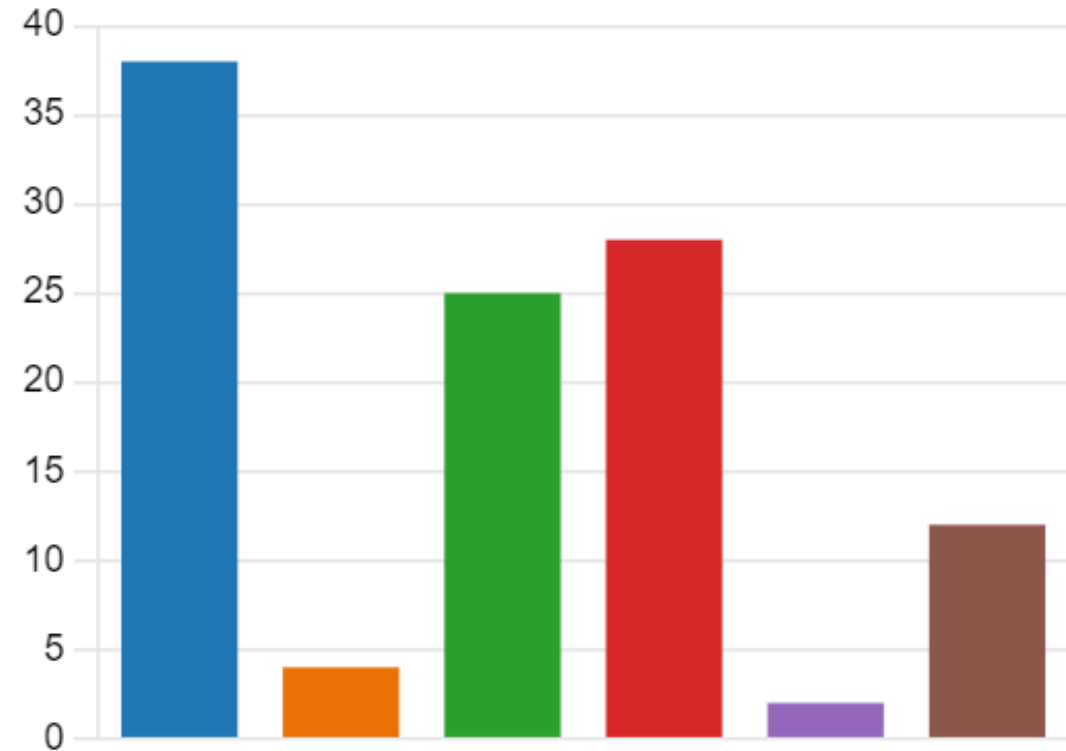
1st Edition

Conducted by Vault Consulting, LLC

Contract Manufacturing Outlook Report

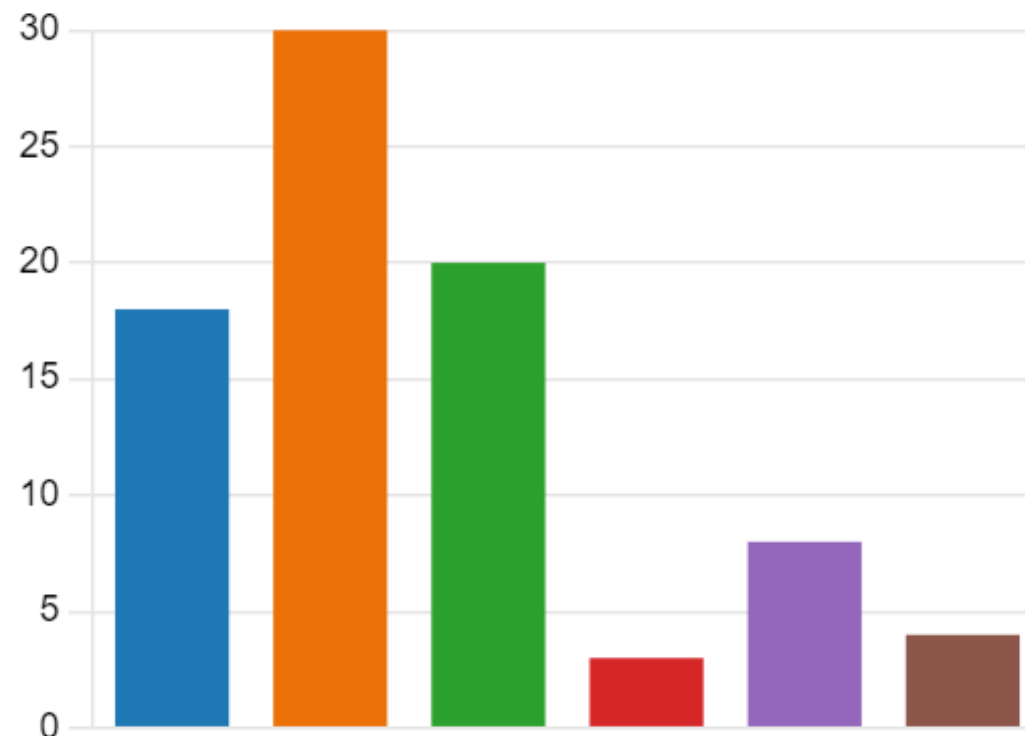
2024 Anticipating Growth

- Orders for contract/ toll manufacturing are growing
- Orders for contract/ toll manufacturing are declining
- Orders for contract/ toll manufacturing are flat
- Orders for proprietary products are growing
- Orders for proprietary products are declining
- Orders for proprietary products are flat



Moving Forward with CapEx Plans

- Yes, but we have not started the CapEx project(s) at this time
- Yes, we have started the CapEx project(s)
- Yes, we have started the CapEx project, and we intend to do additional CapEx projects in 2024
- No, we are no longer planning CapEx project(s) in 2024
- We did not anticipate any CapEx project(s) in 2024
- Other



Supply Chain Onshoring

- Yes, we are currently negotiating contracts to on-shore chemistry
- Yes, we are currently working on on-shoring chemistry
- Yes, but we are not currently working on an on-shoring project
- No, we are not seeing an increase in projects due to on-shoring efforts
- Other



Destocking Expectations in 2024

- We anticipate destocking practices to increase in the first half of 2024
- We anticipate destocking practices to decrease in the first half of 2024
- We anticipate destocking practices to stabilize in the first half of 2024
- Destocking is no longer a factor for our business
- Destocking did not negatively impact my business.



Length of Time Companies are Holding Inventory

- <1 Month
- 1 Month to <3 Months
- 3 Months to <6 Months
- 6 to 12 months
- >12 months



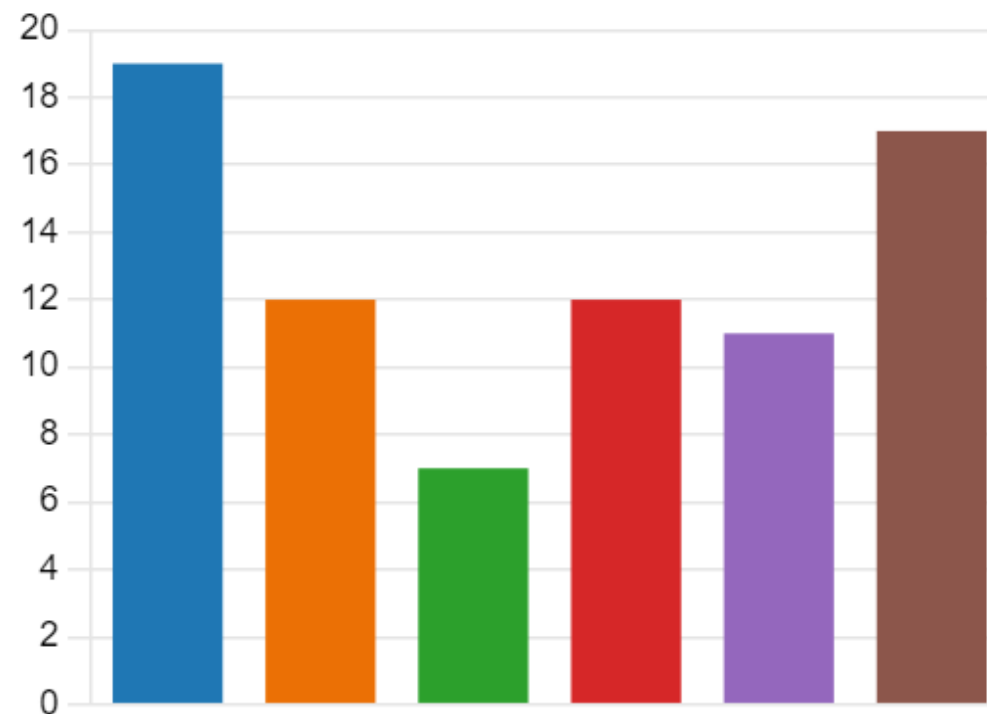
High Interest in Producing Chemistries for the Government

- Yes, we have previously manufactured chemistries for government use
- Yes, we are currently manufacturing chemistries for government use
- No, but we are interested in learning more about these chemistries
- We are not interested in pursuing projects of this nature



Future SOCMA Podcast Topics

- Paints & Coatings
- Agriculture Products
- Plastics & Composites
- Fuel & Fuel Additives
- Cosmetics & Personal Care
- Other



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Save the Date

February 19-21, 2025

JW Marriott Nashville

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Economic Outlook: Trends, Indicators, and Drivers for the Chemical Industry

Tuesday, February 20 | 8:15am -9:00am